

Daniel J. Blake
IE Business School
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Academic Positions

Associate Professor, Department of Strategic Management, IE Business School,
2018 – Present

Assistant Professor, Department of Strategic Management, IE Business School,
2011 – 2018

Visiting Professor, Department of Economics and Political Science, INSEAD, 2016 –
Recurring

Fellow, Niehaus Center for Globalization and Governance, Princeton University,
2010 - 2011

Education

Ph.D. Political Science, The Ohio State University, U.S.A., 2010

M.A. Political Science, The Ohio State University, U.S.A., 2006

B.A. International Relations, Bilkent University, Turkey, 2004

Publications

Blake, Daniel J. & Srividya Jandhyala. 2019. Managing Policy Reversals:
Consequences for Firm Performance. *Strategy Science*. 3:2,
doi.org/10.1287/stsc.2019.0083.

Moschieri, Caterina & Daniel J. Blake. 2019. "The Organizational Implications of
Brexit. *Journal of Organization Design*. 8:6, doi.org/10.1186/s41469-019-
0047-8

Beazer, Quintin H. & Daniel J. Blake. 2018. "The Conditional Nature of Political Risk:
How Home Institutions Influence the Location of Foreign Direct Investment."
The American Journal of Political Science, 62:2, 470-485.

Blake, Daniel J. & Caterina Moschieri. 2017. "Policy Risk, Strategic Decisions, and
Contagion Effects: Firm-Specific Considerations." *Strategic Management
Journal*, 38:3, 732-750.

- Recipient of the *Best Paper Award* at the Reading University-UNCTAD
International Business Conference, 2015

Bach, David & Daniel J Blake. 2016. "Frame or Get Framed: The Critical Role of
Issue Framing in Nonmarket Management." *California Management Review*,
58:3, 66-87.

Blake, Daniel J. & Autumn Lockwood Payton. 2015. "Balancing Design Objectives: Analyzing New Data on Voting Rules in Intergovernmental Organizations." *The Review of International Organizations*, 10:3, 377-402.

Moschieri, C., Erica Salvaj & Daniel J. Blake 2014. "La complejidad del cambio: cómo gestionar las desinversiones [The complexity of change: How to manage divestitures]". *Harvard Deusto Business Review*, **231**.

Blake, Daniel J. 2013. "Thinking Ahead: Government Time Horizons and the Legalization of International Investment Agreements." *International Organization*, 67:4, 797-827.

Blake, Daniel J., Janet M. Box-Steffensmeier & Byungwon Woo. 2010. Structural Interdependence and Unobserved Heterogeneity in Event History Analysis. In *Longitudinal Research with Latent Variables*, ed. Kees van Montfort, Johan Oud & Albert Satorra. Berlin: Springer pp.275-301.

Current Projects

"Political Ideology and Firm Location" (with Benjamin Barber IV)

"Relative Perceptions of Institutional Risk to Foreign Investment" (with Quintin H. Beazer)

"Business Associations, Judicial Institutions, and Firms' Willingness to Contract" (with Quintin H. Beazer)

"Competition at the Top: Acquisition Strategies in the English Football Premier League" (with Caterina Moschieri and L. Felipe Monteiro)

Grants

Project title: "How do Institutions Shape Firms' Strategic Decisions." Grant awarded by the Spanish Ministry of Economics and Competitiveness, 2017-2019, €32,000. (PI: Caterina Moschieri)

Principal Investigator, Project title: "Threats, Vulnerabilities and Countermeasures: Developing a Multidimensional Approach to Political Risk and Firm Behavior." Grant awarded by the Spanish Ministry of Economics and Competitiveness, 2012-2015, €14,000.

The Mershon Center Student Research Grant, The Ohio State University, 2009, US\$3,950

Recent Conference Presentations

"Managing Policy Reversals: Consequences for Firm Performance," *Strategy Science Conference*, University of Utah, May 10-11, 2019.

“Competition at the Top: Acquisition Strategies in the English Football Premier League,” *Annual Meeting of the Academy of Management*, Chicago, 10-14 August 2018.

“Sourcing Strategies: Evidence from the English Football Premier League,” *Annual Meeting of the Strategic Management Society*, Houston, 28-31 October, 2017.

“Institutions, Political Activities and Firm Strategy: How Business Associations affect Contracting,” *Annual Meeting of the Academy of Management*, Atlanta, 4-8 August 2017.

“How does Political Risk affect Firm Performance? Evidence from Telecommunications License Cancellations in India,” *Annual Strategy & the Business Environment Conference*, Simon Business School, University of Rochester, 29-30 April 2016.

“Frame or Get Framed: The Critical Role of Issue Framing in Nonmarket Management,” *Annual Strategy & the Business Environment Conference*, Harvard Business School, 1-2 May 2015.

“Political Institutions & Relative Perceptions of Political Risk in International Investment,” *Annual Meeting of the International Political Economy Society*, Washington, DC, 14-15 November, 2014.

“Policy Risk, Strategic Decisions and Contagion Effects: Firm-Specific and Macro Considerations,” *Annual Strategy, Entrepreneurship and Innovation Faculty Workshop*, Lisbon, 14-15 May, 2014.

“Policy Risk, Strategic Decisions and Contagion Effects: Firm-Specific and Macro Considerations,” *Annual Meeting of the Strategic Management Society*, Madrid, 20-23 September, 2014.

“Heterogeneity in Firms' Acquisitions: Policy Risk or Political Capabilities?” *Annual Meeting of the Strategic Management Society - Madrid Extension*, 18 September, 2014.

“It's all Relative?: Institutional Experience, Political Capabilities and Investment,” *Annual Meeting of the Academy of Management*, Philadelphia, August 1-5, 2014.

“Policy risk and divestitures: Firm-specific and macro considerations,” *Annual Meeting of the Academy of Management*, Philadelphia, August 1-5, 2014.

“Policy risk and divestitures: Firm-specific and macro considerations,” *Annual Meeting of the Academy of International Business*, Vancouver, June 23-26, 2014.

Teaching

IE Business School

- Business, Government and Society (Executive MBA, MBA, Master in Management)
- Strategic Management (Executive In-Company Programs)
- Nonmarket Strategy (IE-Brown University Executive MBA, MBA, BBA)
- Readings in Nonmarket Strategy (Ph.D.)

- Global Strategy (MBA)
- Implementing and Changing Strategy (MBA)
- *Nominated for MBA Best Professor Award 2015, 2013.*

INSEAD

- Business and Society: Political Environment (MBA)
- International Political Analysis (MBA)

Università della Svizzera italiana, Lugano

- International Business (Executive MBA)

Headspring Executive Development

- Strategic Management

Published Teaching Cases

“Xstrata and Australian Mining Tax Reform (A) (B)” (with Aaron Cowper and Patrick Gatland) IE Business School case no. DE1-202-A-I, DE1-202-B-I

- Winner of the *Best Case Award*, IE Business School 2013
- Winner of the *Bestselling Case Award*, IE Business School 2018

“*ABB & Galindo: Stretching Managerial Responsibility during Restructuring*” (with Rocío Bonet and Saul Downie) IE Business School case no. DE1-212-I

“*ABB & Galindo: Winning the Peace (A) (B)*” (with Rocío Bonet and Saul Downie) IE Business School case no. RH1-148-A-I, RH1-148-B-I

- Winner of the *EFMD Case Writing Award 2017* in the Category of Euro-Mediterranean Managerial Practices and Issues

Other Professional Activities

Speaker, AIG Risk Management Academy, 2013-Recurring

Ad hoc reviewer: Academy of Management Journal, American Journal of Political Science, British Journal of Political Science, British Journal of Management, International Organization, International Studies Quarterly, Journal of World Business, Multinational Business Review, Review of International Organizations, Strategy Science

Conference Organization:

- Strategic Management Society Conference Extension on "Political Institutions and Firm Strategy," IE Business School, 21 September, 2018.
- Panel Symposium on “Institutions and Firm Strategy: Exploring the Interface between Firms and Institutions,” Annual Meeting of the Academy of Management, Chicago, 10-14 August 2018
- PDW Workshop on “Institutions and Firm Strategy,” Annual Meeting of the Academy of Management, Atlanta, 4-8 August 2017.
- Conference on the “The Politics of FDI”, Niehaus Center for Globalization and Governance, Princeton University, 2011.